

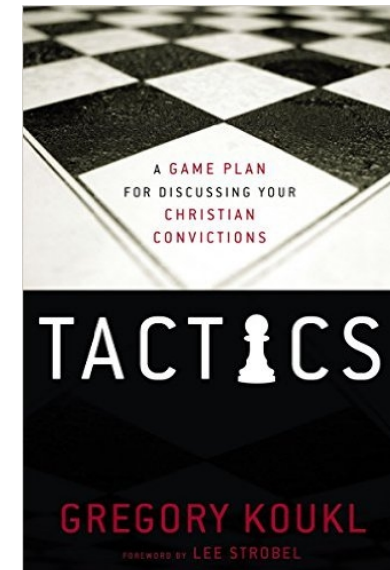
DISCIPLES

MAKING

DISCIPLES

The Ambassador Model of Evangelism

- Greg Koukl
- Stand to Reason
- www.str.org
- ABC: Ambassador Basic Curriculum
- Tactics: A Game Plan for Discussing
Your Christian Convictions



“All this is from God, who reconciled us to himself through Christ and gave us the ministry of reconciliation: that God was reconciling the world to himself in Christ, not counting people’s sins against them. And he has committed to us the message of reconciliation.

We are therefore Christ’s ambassadors, as though God were making his appeal through us. We implore you on Christ’s behalf: be reconciled to God. God made him who had no sin to be sin for us, so that in him we might become the righteousness of God.”

- 2 Corinthians 5:18-21

- **Knowledge:** An Accurate Mind
- **Wisdom:** An Artful Method
- **Character:** An Attractive Manner

“**Be wise** in the way you act towards outsiders; **make the most of every opportunity**. Let your conversation be always **full of grace**, seasoned with salt, so that you may **know how to answer** everyone.”

- Colossians 4:5-6

“Always **be prepared** to give an **answer** to anyone who asks you to give the **reason** for the hope that you have. But do this with **gentleness and respect.**”

- 1 Peter 3:15

MATTHEW 28:18-20

“All authority in heaven and on earth has been given to me. Therefore go and **make disciples** of all nations, baptising them in the name of the Father and of the Son and of the Holy Spirit, and **teaching them to obey everything I have commanded you**. And surely I am with you always, to the very end of the age.”

Know the Gospel

Knowledge: An Accurate Mind

An **ambassador** must know his/her master's business.

To **know how to answer** we must know an answer!

To **be prepared** to give the **reason** for the hope we have, we need to know the reason.

To **teach others to obey what Jesus has commanded us**, we need to know his commands and teaching very well.

Live the Gospel

Character: An Attractive Manner

An **ambassador** must reflect well on his/her master.

To have conversation **full of grace** and **seasoned with salt** must come out of a gracious personal character.

To give answers **with gentleness and respect**, we need to be gentle and respectful in our character.

To **teach others to obey what Jesus has commanded us**, we need to obey him ourselves.

Tell the Gospel

Wisdom: An Artful Method

An **ambassador** must be wise and skillful to accomplish his/her master's mission.

We must be wise and tactical to **make the most of every opportunity** and to know **how** to answer everyone.

We need a wise method to make sure the **answers** and **reasons** we give are heard and considered.

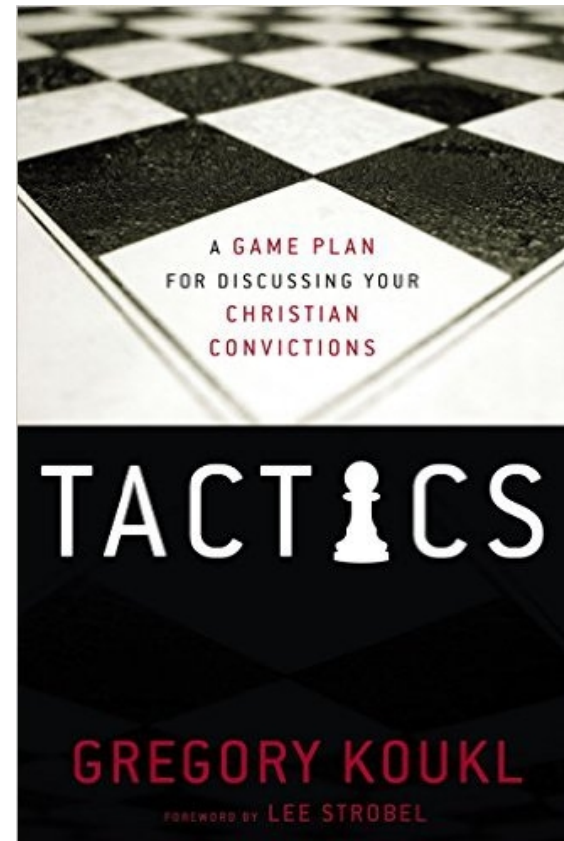
We need to be wise and tactical to **make disciples** rather than talking about Jesus while no one listens.

Tell the Gospel

Wisdom: An Artful Method

Tactics

- Columbo
- Suicide
- Sibly Rivalry
- Taking the Roof Off
- Steamroller
- Rhodes Scholar
- Just the Facts, Ma'am





The Columbo Tactic: Asking Questions

1. What do you mean by that?

- Starts a conversation politely
- Shows that you're willing to listen
- Gentleness, respect, full of grace
- Gets clarity about what they believe

2. Why do you think that's true?

- If they have good reasons, you'll learn something
- If they don't have good reasons, they'll learn something
- Shifts the burden of proof, puts them in the “hot seat”
- “Work smarter, not harder”

Asking Questions???

“Go and **ask questions** of all nations ... **asking** them what they think of all I have commanded you”

“Always be prepared to **ask a question** of anyone who asks the reason for the hope that you have”

“Let your conversation be always full of grace, seasoned with salt, so that you may know how to **question** everyone”

???

Why Ask Questions?

- Anyone can do it.
- You're prepared when you're not prepared.
- You get better prepared for next time.
- Questions are powerful. Jesus often used them!
- Work smarter not harder. Get out of the hot seat.
- Get the other person to make your point for you.
- Gentle, respectful way to guide a conversation.
- Listening gets you a hearing. Question now, proclaim later.
- Build relationships!
- Make the most of every opportunity.

